

**Appendix C Pricing Index
DIR-TSO-3915
Comprehensive Communication Services, LLC**

Brand/Product Category	DIR Customer Discount% off MSRP
BATS Wireless/BATS - Hardware	10%
Bearcom/Bearcom - Hardware	10%
C-COM/iNet - Hardware	20%
Comprehensive Communication Services - Hardware	10%
Comprehensive Communication Services - MERC	25%
Comprehensive Communication Services - Services	10%
Cummins Onan - Hardware	10%
Engine Power Source/EPS - Hardware	10%
General Dynamics/SATCOM - Hardware	15%
IP Access/AVL - Hardware	12%
IP Access/iDirect - Hardware	10%
Multi-Quip/MQ - Hardware	20%
Mutualink - Hardware	10%
Mutualink - Interop P2P Network Access	10%
Mutualink - Kit	5%
Mutualink - Network Access Provisioning	5%
Mutualink - Services	5%
Mutualink - Software	10%
Peplink - Hardware	10%
Peplink - Service	10%
SatLite - Hardware	16%
Tempest Fireco - Hardware	10%
Will Burt - Hardware	10%
Zumro - Hardware	20%
Related Services	DIR Customer Discount% off MSRP
EIT Engineering Services	25.00%
Engineering Services	25.00%
Senior Engineer	25.00%
Tower Services	25.00%
Training	25.00%
Project Manager	25.00%
Project Supervisor	25.00%
System Technologist	25.00%
Network Manager	25.00%
Mapping/Geospacial Services	25.00%
Credentialing Services	25.00%

Related Services	DIR Customer Discount% off MSRP
Structural Analysis	25.00%
Technician Services & Advanced Programming	25.00%
Installation & Basic Programming	25.00%

Additional Discount Based On Aggregate Sales				
Contract Sales Threshold	Product or Category Description	Original Discount	Additional Discount	Total Discount
Any order over 5 units	Comprehensive Communication Services - MERC	25.00%	(+) 5.00%	30%

Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.